

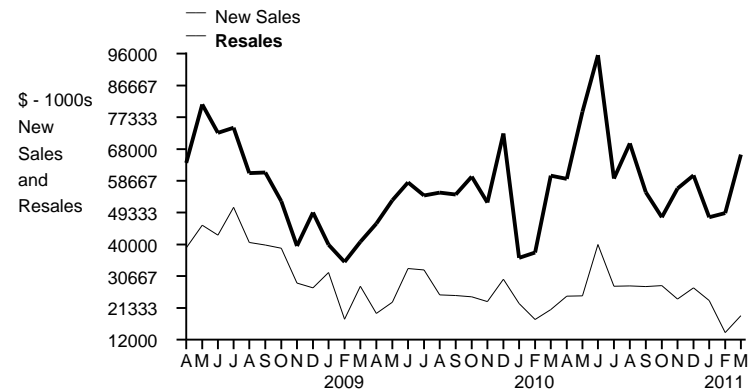
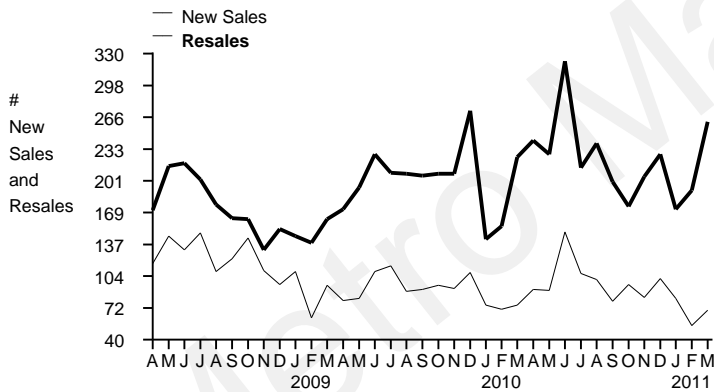
The REAL Trend Report St Johns Real Estate Sales Activity

Number of Sales	MAR 2011	MAR 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	70	75	-6.67	206	221	-6.79
Total ReSales	261	225	16.00	624	522	19.54
Total Single Family	331	300	10.33	830	743	11.71
Condominium/Townhomes						
Total New Sales	6	5	20.00	36	20	80.00
Total ReSales	86	63	36.51	217	151	43.71
Total Condo/Townhome	92	68	35.29	253	171	47.95
Mobile/Manufactured Homes	20	17	17.65	58	46	26.09
Residential Lots	128	110	16.36	318	515	-38.25
Commercial & Other IMPRV	23	9	155.56	57	32	78.13
Commercial & Other VACNT	13	5	160.00	23	14	64.29
Total	607	509	19.25	1,539	1,521	1.18
Total Foreclosures	49	127	-61.42	124	269	-53.90
Total Lis Pendens	96	252	-61.90	279	728	-61.68

Dollar Volume of Sales	MAR 2011	MAR 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	19,038,754	20,790,100	-8.42	56,594,696	61,327,850	-7.72
Total ReSales	66,140,800	59,930,800	10.36	162,909,800	133,352,100	22.17
Total Single Family	85,179,554	80,720,900	5.52	219,504,496	194,679,950	12.75
Condominium/Townhomes						
Total New Sales	800,900	439,000	82.44	4,384,600	2,394,100	83.14
Total ReSales	15,856,700	9,257,500	71.28	33,504,300	24,833,900	34.91
Total Condo/Townhome	16,657,600	9,696,500	71.79	37,888,900	27,228,000	39.15
Mobile/Manufactured Homes	1,030,600	1,062,500	-3.00	2,847,600	2,982,400	-4.52
Residential Lots	9,666,900	5,212,600	85.45	29,592,600	23,430,400	26.30
Commercial & Other IMPRV	4,838,700	3,272,100	47.88	20,758,400	11,408,500	81.96
Commercial & Other VACNT	10,069,500	2,999,200	235.74	18,807,700	13,816,900	36.12
Total	127,442,854	102,963,800	23.77	329,399,696	273,546,150	20.42
Total Foreclosures *	12,210,607	21,376,761	-42.88	24,125,343	48,603,007	-50.36
Total Lis Pendens *	20,265,080	80,666,150	-74.88	60,103,726	228,532,695	-73.70

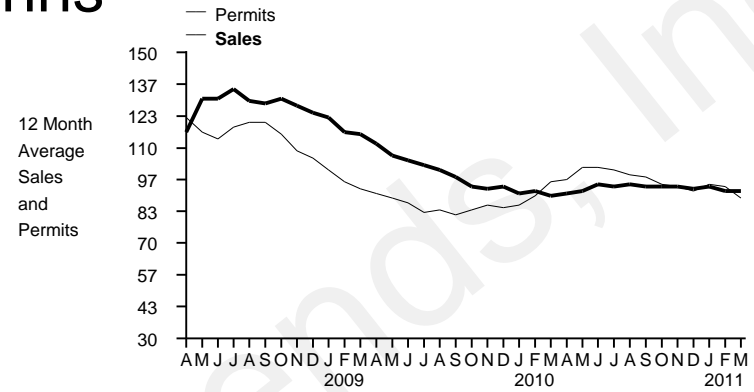
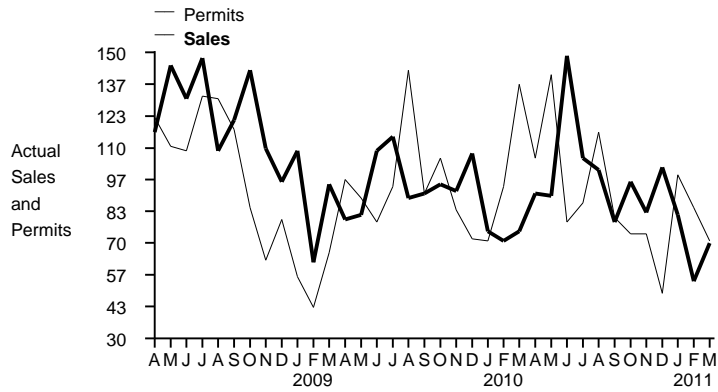
* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends

St Johns



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
04/2010	106	97	91	91	-15	-6
05/2010	141	102	90	92	-51	-10
06/2010	79	102	149	95	70	-7
07/2010	87	101	106	94	19	-7
08/2010	117	99	101	95	-16	-4
09/2010	81	98	79	94	-2	-4
10/2010	74	95	96	94	22	-1
11/2010	74	94	83	94	9	0
12/2010	49	92	102	93	53	1
01/2011	99	95	82	94	-17	-1
02/2011	85	94	54	92	-31	-2
03/2011	71	89	70	92	-1	3

Total Single Family

