

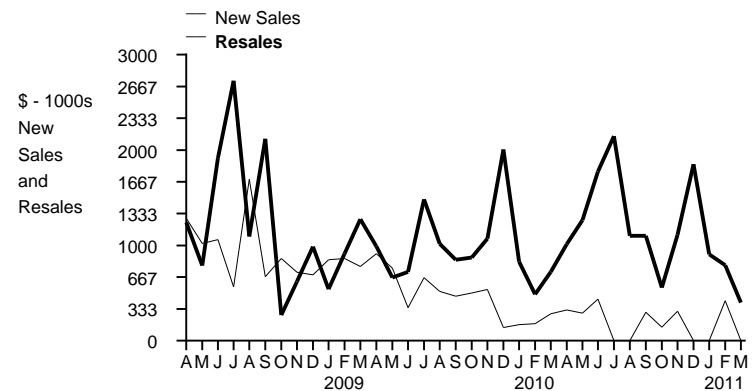
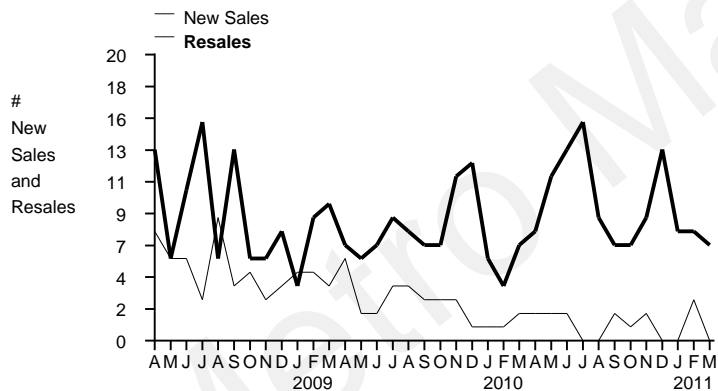
# The REAL Trend Report Baker Real Estate Sales Activity

Number of Sales	MAR 2011	MAR 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	0	2	-100.00	3	4	-25.00
Total ReSales	7	7	.00	23	17	35.29
<b>Total Single Family</b>	7	9	-22.22	<b>26</b>	<b>21</b>	<b>23.81</b>
Condominium/Townhomes						
Total New Sales	0	0	.00			.00
Total ReSales	0	0	.00			.00
<b>Total Condo/Townhome</b>	0	0	.00			<b>.00</b>
Mobile/Manufactured Homes	6	1	500.00	13	12	8.33
Residential Lots	7	7	.00	19	11	72.73
Commercial & Other IMPRV	2	1	100.00	7	4	75.00
Commercial & Other VACNT	2	4	-50.00	8	6	33.33
<b>Total</b>	<b>24</b>	<b>22</b>	<b>9.09</b>	<b>73</b>	<b>54</b>	<b>35.19</b>
Total Foreclosures	7	11	-36.36	13	24	-45.83
Total Lis Pendens	7	15	-53.33	17	53	-67.92

Dollar Volume of Sales	MAR 2011	MAR 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	0	283,000	-100.00	418,300	624,500	-33.02
Total ReSales	399,400	719,500	-44.49	2,088,900	2,028,500	2.98
<b>Total Single Family</b>	399,400	1,002,500	-60.16	<b>2,507,200</b>	<b>2,653,000</b>	<b>-5.50</b>
Condominium/Townhomes						
Total New Sales	0	0	.00	0	0	.00
Total ReSales	0	0	.00	0	0	.00
<b>Total Condo/Townhome</b>	00	0	.00	<b>0</b>	<b>0</b>	<b>.00</b>
Mobile/Manufactured Homes	460,300	62,000	642.42	856,800	828,300	3.44
Residential Lots	267,700	212,000	26.27	564,800	363,000	55.59
Commercial & Other IMPRV	360,000	1,330,000	-72.93	1,743,100	5,135,000	-66.05
Commercial & Other VACNT	338,200	8,092,600	-95.82	1,499,300	8,163,300	-81.63
<b>Total</b>	<b>1,825,600</b>	<b>10,699,100</b>	<b>-82.94</b>	<b>7,171,200</b>	<b>17,142,600</b>	<b>-58.17</b>
Total Foreclosures *	574,052	1,277,823	-55.08	1,343,943	2,684,564	-49.94
Total Lis Pendens *	643,025	1,794,281	-64.16	1,752,025	6,468,667	-72.92

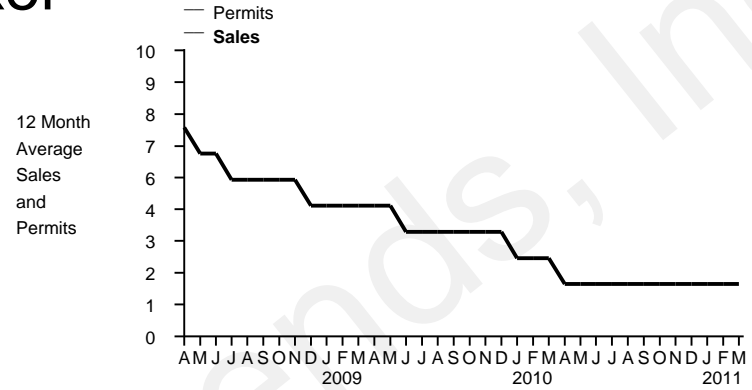
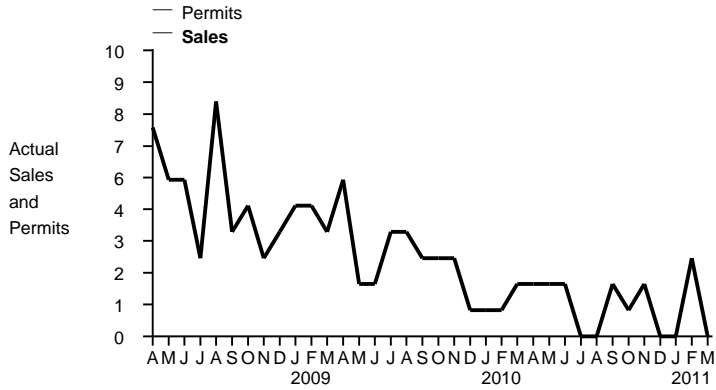
\* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

## Single Family New and Resales



# New Single Family Permit and Sales Trends

## Baker



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
04/2010	0	0	2	2	2	2
05/2010	0	0	2	2	2	2
06/2010	0	0	2	2	2	2
07/2010	0	0	0	2		2
08/2010	0	0	0	2		2
09/2010	0	0	2	2	2	2
10/2010	0	0	1	1	1	1
11/2010	0	0	2	1	2	1
12/2010	0	0	0	1		1
01/2011	0	0	0	1		1
02/2011	0	0	3	1	3	1
03/2011	0	0	0	1		1

## Total Single Family

